



Ahead of the curve



Insurance Coverage Practice



Dickstein Shapiro's Insurance Coverage attorneys do more than practice law—they shape and influence it with cutting-edge litigation, mediation, arbitration, and settlement strategies to achieve landmark rulings and major advances that keep our clients ahead of the curve.

DICKSTEINSHAPIRO^{LLP}

For additional information,
please contact:

Kirk A. Pasich

Insurance Coverage Practice Leader
(310) 772-8305
pasichk@dicksteinshapiro.com

James R. Murray

Deputy Group Leader
(202) 420-3409
murrayj@dicksteinshapiro.com

Cassandra S. Franklin

Deputy Practice Leader, California
(310) 772-8309
franklinc@dicksteinshapiro.com

John A. Gibbons

Deputy Practice Leader, Washington, DC
(202) 420-3644
gibbonsj@dicksteinshapiro.com

Jared Zola

Deputy Practice Leader, New York
(212) 277-6684
zolaj@dicksteinshapiro.com

OVERVIEW

At a time when economic pressures are significantly impacting companies in every industry, insurance coverage can be key to an organization's growth in the face of minor, major, and catastrophic loss. Taking steps to maximize existing coverage and aggressively obtain recoveries from insurers when a loss occurs is vital for every policyholder.

A step ahead

Dickstein Shapiro is the premier policyholder firm in the United States. With more than 60 attorneys dedicated to insurance coverage work—ranked as one

of the largest practices in the United States by *Business Insurance*—Dickstein Shapiro has the deep experience in a broad range of issues necessary to provide clients with superior representation in all insurance coverage matters.

Our insurance coverage attorneys provide advice and strategies that identify coverage opportunities, protect against unnecessary losses, and secure revenue from insurance policies through litigation and alternative means. This work is conducted with one primary focus—maximizing each client's



Dickstein Shapiro's results-driven approach to our insurance coverage matters has exceeded our expectations. The attorneys' genuine commitment and dedication make all the difference.

Lucy W. Pliskin

**General Counsel and Vice President of Human Resources
Goodwill Southern California**



In the course of our work with Dickstein Shapiro,
we have come to appreciate the creativity
brought to bear on our behalf
by the firm's attorneys.

Jay H. Bernstein
Chairman and President
Northville Industries Corp.

bottom line. Since the beginning of 2007, firm attorneys have recovered more than \$5 billion on behalf of policyholders in matters involving a wide range of coverage types, claims, and industries.

representing policyholders in complicated insurance disputes” by *Lawdragon*, our insurance coverage practice provides superior representation to our clients. With decades of landmark, precedent-setting work on behalf of policyholders

and a range of comprehensive services and unique capabilities, Dickstein Shapiro has the strength, depth, and breadth to handle the most complex coverage matters for the most sophisticated clients around the world.

Setting the pace

From key decisions in the early days of asbestos insurance coverage litigation in the 1980s to the *Sempra Energy* political risk insurance broker negligence verdict, hailed as one of the United States’ largest verdicts in 2008 by *The National Law Journal*, Dickstein Shapiro’s insurance coverage attorneys are leaders and pioneers in the industry.

As an industry leader for more than 25 years, our insurance coverage practice is a recipient of *Chambers USA’s* prestigious Award for Excellence in the Insurance Coverage: Policyholder category and has been recognized as a top policyholder firm by such publications as *Benchmark Litigation*, *Lawdragon*, and the *Los Angeles Daily Journal*.

Described as “one of the most respected and largest legal teams devoted to

REPRESENTATIVE INSURANCE COVERAGE CLIENTS

AT&T	Honda North America
Audiovox Corporation	Limited Brands, Inc.
Constellation Energy	National Grid US
Duke Energy	NBC Universal, Inc.
FDIC	Northrop Grumman Corporation
Fox Entertainment Group, Inc.	Pfizer Inc
Frontier Oil Corporation	Sempra Energy
Goodwill Southern California	Sony Pictures Entertainment Inc.
The Goodyear Tire & Rubber Company	UMG Recordings, Inc. (Universal Music Group)
H&R Block	

The above list includes current and former Dickstein Shapiro clients.



Chambers USA ranks

Dickstein Shapiro's

Insurance Coverage Practice

among the best in the country,

describing it as a "great group

that provides top-notch service."

CAPABILITIES

Dickstein Shapiro offers comprehensive services to policyholders throughout the United States and abroad.

According to *Chambers USA: America's Leading Lawyers for Business*, "clients appreciate the group's vast resources and praise the effective interaction of the New York, Washington, DC, and Los Angeles offices."

Our attorneys represent clients in matters ranging from policy audits to risk assessments to litigation for coverage recoveries to complex resolution approaches that include strategic settlements and other options.

In these matters, the firm represents many *Fortune* 500 policyholders as well as small and privately held companies, industrial companies, utilities, entertainment companies, municipalities, state governments, charities, and nonprofit organizations.

Policies

A company's insurance policies can be an important, and often unexpected, source of revenue. Our attorneys work closely with clients to leverage policies

to maximize coverage, and therefore, revenue in the event of a loss. We handle every type of policy, including:

- Commercial general liability
- Crime and fidelity
- Directors and officers
- Employment practices
- Errors and omissions
- First-party property
- Insurance broker liability
- Political risk

Types of loss and claims

When a loss occurs, it is vital that companies move quickly to file a claim and take steps to secure coverage from their insurers. However, retaining experienced insurance counsel in this process can help ensure that losses are covered as fully as possible. Our attorneys guide clients through many types of loss and claims, including:

- **Loss:** employee dishonesty, environmental, food and product

contamination, intellectual property, and property damage and business interruption.

- **Claims:** asbestos, class actions, derivative actions, employment, environmental, products, and securities.

Industries

The thorniest insurance coverage issues faced by companies are often industry-specific. Hiring insurance counsel with industry experience can make all the difference in obtaining recoveries. Our insurance coverage attorneys work with major companies across industries to anticipate unique risks and leverage coverage to generate revenue. A few of these industries include:

- Education
- Energy
- Entertainment
- Finance
- Healthcare
- Manufacturing
- Pharmaceuticals
- Real estate
- Retail
- Sports

**A RECOGNIZED LEADER IN
INSURANCE COVERAGE LAW**

Award for Excellence

Insurance Coverage: Policyholder
Chambers USA

Practice Group of the Year

Law 360

Leading Firm

Insurance Coverage: Policyholder
Chambers USA

Leading Insurance Coverage Firm

Benchmark Litigation

Top 100 Verdicts

The National Law Journal

**“ONE OF THE BEST INSURANCE PRACTICE
GROUPS ANYWHERE”**

Lawdragon

About the Firm

Dickstein Shapiro LLP, founded in 1953, is internationally recognized for its work with clients, from start-ups to *Fortune* 500 corporations. Dickstein Shapiro provides strategic counsel and develops multidisciplinary legal solutions by leveraging its core strengths—litigation, regulatory, transactions, and advocacy—to successfully advance clients' business interests.

DICKSTEINSHAPIROLLP

dicksteinshapiro.com